



The Board recognizes that district-sponsored commercial advertising may provide an important source of revenue for its programs and activities. Such sales may be permitted as approved by the superintendent or designee and by this policy.

“Commercial advertising” as used in this policy means, use by any person, company, business or corporation, for personal or private gain, of any district media, including, but not limited to, school newspaper, yearbook or other printed material, flyer or circular, radio, television, social media, video or any other electronic technology or indoor or outdoor signage designed to:

1. Transmit a message offering any goods or services;
2. Cause or induce any other person to purchase any goods or services;
3. Increase demand for any goods or services.

Commercial advertising approved by the district must be consistent with district mission, goals, [Equity Stance](#), Board policies and administrative regulations; promote positive values for district students through proactive educational messages that encourage student achievement and high standards of personal conduct. Building Officials shall evaluate whether proposed advertising is consistent with these criteria. If a Building Official is uncertain regarding a particular advertisement, they can refer the question to the district advertising committee comprised of the Executive Director of Policy, Advocacy, & Equity Civil Rights, the Deputy Superintendent, and one other member of the district’s leadership team. At the committee’s discretion, additional individuals may be added on an ad hoc basis. The committee shall make a recommendation to the Superintendent who shall make the final decision.

The superintendent, or designee, may consider for approval revenue-enhancing activities that include, but are not limited to, contracts or agreements for:

1. Exclusive advertising of any product or service throughout the district or at specified locations or times to a person, business or corporation in exchange for goods or services (e.g., scoreboards, electronic message boards, athletic gear, exclusive right to sell beverages, bottled water, snacks, meals, etc.);
2. Products or services that require the dissemination of advertising to staff, students, parents or others or allow any person, business or corporation to obtain information from staff, students, parents or others for the purposes of market research;
3. The use of district facilities or grounds in exchange for products, services or financial considerations (e.g., cell phone towers, etc.);
4. Technology hardware, software, satellite hook-up and/or access in exchange for free or reduced prices and/or fees and/or advertising rights, or agreement to use equipment a certain number of hours of the day, month, etc.;
5. Naming rights to district property in exchange for goods, services or monetary considerations.

Contracts shall include a provision allowing the district to terminate the contract if it is determined by the district to have an adverse impact on district programs, services or activities. Revenue derived shall be used for programs, services and/or activities as determined by the district.

All contracts considered for approval are subject to the competitive procurement requirements of [DJ-AR: Public Contracting Rules & Guidelines](#) and [DJC-AR: Purchasing Authority & Limits](#). Competitive procurement as used in this policy includes monetary as well as in-kind contributions (i.e., scoreboards, computers, other equipment or materials).

END OF ADMINISTRATIVE POLICY

REVIEWED: 9/10/24  
APPROVED: 10/8/24

**POLICY / REGULATION CROSS REFERENCE**

[DJ-AR](#)  
[DJC-AR](#)  
[BLS Equity Stance](#)

**LEGAL REFERENCE**

[ORS 279B.055](#)  
[ORS 279C.335](#)

[ORS 332.107](#)

[ORS 339.880](#)